

THYCOTIC DEAL REGISTRATION PROGRAM

Thycotic's Deal Registration Program gives Thycotic Channel Partners a way to protect their opportunities and maximize available discounts! By registering an opportunity with Thycotic, you can be assured that we will work with you on closing the deal, as well as maximizing your profit from Thycotic.

Registered leads also earn higher discounts!

THYCOTIC MARGIN PROTECTION

Thycotic's Deal Registration Program also includes margin protection – even if your customer purchases Thycotic another way, you will earn Margin Protection Credit for every Approved Deal Registration. That can be worth up to 30% of the license sale value.

THYCOTIC REWARDS INCENTIVE PROGRAM

Thycotic Rewards takes deal registration a step further. With Thycotic Rewards, we can reward you for your efforts in selling Thycotic. Thycotic Rewards is a flexible program that allows us to help you get started with Thycotic products, get trained, and close business.

Earn \$250 for every deal: Register any opportunity valued at over \$5,000 for Thycotic Secret Server, Password Reset Server or Group Management Server to get started!

Rewards are earned by the sales representative that registers the opportunity.*

HOW TO REGISTER A DEAL

- Simply log-on to the [Thycotic Partner Portal](#), and click on “Deal Registration”
- Or, visit the [Thycotic Rewards](#) home page directly
- Complete the form and hit submit

WHO'S ELIGIBLE FOR THIS PROGRAM?

- Any Thycotic channel partner

HOW DO I BECOME A THYCOTIC PARTNER?

Visit www.thycotic.com/partners/join-the-partner-program/ for more information
Contact partner@thycotic.com for any other questions.

*In some non-US countries and for select other Accounts, Thycotic Rewards will accrue and will be paid to the company not the individual sales representative. Any applicable taxes are the responsibility of the individual receiving Thycotic Rewards. Rewards can also be paid in the form of marketing assistance. Minimum deal size for payment is \$5,000 MSRP.